

HASNET ICT SOLUTION

HASNET ICT SOLUTION ZANZIBAR - TANZANIA



# List of Abbreviations:

IT	-	Information Technology
ICT	-	Information and Communications Technology
GM	-	General Manager
AGM	-	Assistant General Manager
DNS	-	Domain Name System
IP	-	Internet Protocol



# List of Figures:

F: ~.		<b>O</b> # <b>aaaaaa</b>	ım	<b>–</b>
FID	ire i:	Urganogra		<u> </u>
				-



# Table of Content:

List of Abbreviations:	i
List of Figures:	ii
Table of Content:	iii
1.0 INTRODUCTION	1
2.0 OUR OBJECTIVES	1
3.0 ACTION STEP	2
4.0 VISION STATEMENT	2
5.0 MISSION STATEMENT	2
6.0 OUR CORE VALUES	3
7.0 OUR SERVICES	3
8.0 GOVERNMENT REGISTRATION	4
9.0 BANK ACCOUNTS INFORMATION	4
10.0 ORGANIZATION STRUCTURE	5
10.1 JOB DESCRIPTION	6
11.0 COMPANY EXPERIENCE	8
11.1 COMPANY EXPERIENCE IN DOMAIN REGISTRATION AND HOSTING	8
11.2 WORK REFERENCES	9
12.0 GOVERNMENT REGISTRATION CERTIFICATES	15
12.1 Certificate of Registration	15
12.2 Business License	16
12.3 ZPDA Certificate	17
12.4 TIN Certificate	18
12.5 ZRB Certificate	19



# 1.0 INTRODUCTION

HASNET ICT SOLUTION is the ICT Company, which is located in Zanzibar-Tanzania. This vision Company has become possible after looking up the scarcity, opportunities and the growing needs of ICT services in Zanzibar, Tanzania, Africa and to the whole world in general.

On 18th March 2017 the idea of establishing the ICT solution Company pop up through the Co-Founder of the Company Mr. Hassan Mustafa. Initially the Company targeted to provide solution related to Networking, hence the name HASNET came around (HAS: from Hassan the Co-Founder, and NET: from Networking).

Currently, the Company has broadened its scope and provide services and supply of accessories related to Website & System Development, Domain Registration and Hosting, Digital Marketing, Graphic Design and Printing, CCTV Cameras and Security, ICT Hardware Supply & Installation, Networking Supply & Installation and ICT Consultancy & Training.

Our vision is to become the leading ICT Company in Tanzania and outside, which provides the better, affordable and efficient ICT services, which satisfy the clients' needs. Our objective is to make sure we are providing the better and reliable services upon the consistent of time for all classes.

# 2.0 OUR OBJECTIVES

- To provide quality services that exceeds the expectations of esteemed clients.
- To provide an affordable and reliable services in all classes regardless of their economic status.
- To make sure we are there when clients need our support.
- To make sure we provide super quality services that will maintain our relationship with our honored clients.
- Maintaining truth and preserve the client's security, privacy and confidentiality.
- Connecting the societies through technological inspiration.



## 3.0 ACTION STEP

We believe in treating our clients professionally with respect and faith. We grow through creativity, invention and innovation. We are guided by honesty, integrity and good customer care into all aspects of our services functioning.

# 4.0 VISION STATEMENT

**"Our vision** is to become the leading ICT Company in Zanzibar, Tanzania and East Africa, by providing Affordable, Effective and Reliable Services related to ICT (Information & Communication Technology) and being involved in major ICT projects around the World.

# 5.0 MISSION STATEMENT

"To provide better, effective, reliable and affordable services and products related to Web Design, Hosting and Digital Marketing, Networking and Digital Security Solution, Graphic Design and Printing, ICT Hardware Supply, Installation and Maintenance".

"To enhance innovation in our community, and help our country solving the socio-economic challenges through technology, by establishing the innovation hub, which will handle and grow up the ideas into an effectiveness".

"To build long term relationships with our clients and provide exceptional customer services by pursuing services through care, innovation and advanced technology".

"To create opportunities to the young generation who are in eager on Technology Revolution".



# 6.0 OUR CORE VALUES

Our crew/team is made up of professional Engineers (Computer and Telecommunication), Programmers, Graphic Designers and Technicians (IT, Electronics and Electrical). We are born with passionate, creativity and good customer care.

### Our keys for development:

- Desire for Excellence
- Trust and confidence build-up
- Innovation
- Transparency
- Teamwork

### We believe in:

- Motivation
- Collective responsibility and leadership
- Professionalism and ethics
- Adding values to our clients' needs

# 7.0 OUR SERVICES

## 1. Web Design, Hosting & Digital Marketing

- a. Website Design
- b. Database Systems Development
- c. Domain Registration & Hosting
- d. Digital Marketing (SEO, Social Medias etc.)

## 2. Networking & Digital Security Solution

- a. CCTV Cameras Supply & Installation
- b. Access Control & Time Attendance
- c. Networking, Extension Phones & Video Conferencing
- d. Electric Fence, Gate Motors & Intruder Alarms
- e. Fire Alarm System

## 3. Graphic Design & Printing

- a. Digital Printing (IDs, Business cards, T-shirts, Brochures, Mugs, Photo Frames, Key Holders, Stickers etc.)
- b. Large Format Printing (Banners, Stickers etc.)



## 4. ICT Hardware Supply, Installation & Maintenance

- a. Computer Accessories and POS Machines
- b. Enterprise Computer Maintenance
- c. ICT Consultancy & Enterprise Training
- d. Power Backup Solution
- e. Data Storage and Cloud Backup Solution

## 8.0 GOVERNMENT REGISTRATION

Our Company is full registered in the following aspects of Government affiliation:

- Zanzibar Registrar of Companies: Registration Number: Z0000053000
- Tanzania Revenue Authority (TRA):
  TIN Number: 134-802-499
- Zanzibar Revenue Board (ZRB): Stamp Duty: Z025644729
- Business License:License Number: WBC00-OJCS1893
- Zanzibar Public Procurement and Disposal of Public Assets Authority: Registration Number: NC000737

\*Copies of the above Certificates has been attached on **Section 12: GOVERNMENT REGISTRATION CERTIFICATES.** 

# 9.0 BANK ACCOUNTS INFORMATION

Bank Name: Account Name: Account Number (TZS): Account Number (USD): Swift Cod: Branch: People's Bank of Zanzibar (PBZ) - Islamic HASNET ICT SOLUTION 0752910001 0752910002 PBZATZTZ Mpirani Zanzibar



# **10.00RGANIZATION STRUCTURE**

HASNET ICT SOLUTION performs daily operations base on the following departments:

### 1. Administration:

This is the main board of handling all administrative and operational works. Titles enclosed in this Department are General Manager (GM), Assistant General Manager (AGM), Operational Manager, Finance Manager, Marketing Officers and Logistic Officers.

### 2. Engineering Department:

This is the functional department that deals with "Networking, Digital Security Solution and ICT Hardware Installation". Staff entitled in this Department are Engineers, IT and Electrical Technicians.

### 3. Software Department:

This the functional department that deals with "Web Design, Hosting and Digital Marketing". Programmers, Web Designers and System Developers are categorized in this Department.

### 4. Printing Department:

This is the functional department that deals with "Graphics Design and Publish Printing". As for this Department, only Graphic Designers are belonged to this functional category.

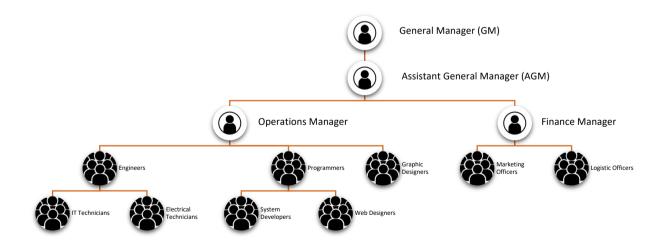


Figure 1: Organogram



### **10.1 JOB DESCRIPTION**

### General Manager (GM):

- <sup>©</sup> Being ultimately responsible for day-to-day management decisions.
- Implementing the Company's long and short-term plans.
- Create plans to help the Company's growth.
- Reviewing contracts and negotiating with Clients and Business partners before signing the final agreement.

#### Assistant General Manager (AGM):

- The Assistant General Manager (AGM) helps the General Manager (GM) to ensure that day-to-day business operations run smoothly.
- The AGM is also responsible for reinforcing and coordinating a "One Team" approach with all Company departments.

#### Finance Manager:

- Being ultimately responsible for managing financial and marketing plans.
- Responsible for management of financial risks.
- Being responsible for record-keeping and financial reporting.

#### **Operation Manager:**

- Overseas ongoing business operations within the Company.
- Responsible for the daily operation of the Company.

#### **Programmers (Website Designers & System Developers):**

- *The set of the set of*
- Designing, installing, testing and maintaining software systems.
- Creating programs for more efficient and providing better services.

#### Engineers (IT Technician and Electrical Technician):

- Research, design, develop and test computer systems such processors, circuit boards, memory devices, network devices and any other related ICT devices/systems.
- Act as a Network Administrator.
- Planning the development of the Company through the means of Technology.
- Responsible for updating equipment to ensure it will work with new software and other new hardware components.
- Install and maintain software systems in support of computer operations.



### Graphic Designers:

- Handling all internal graphic designing and printing works that aim to advertise or brand our Company.
- Handling all external graphic designing and printing works according to the clients' needs.
- Handling all issues that involve designing of graphic adverts such as images, animations or videos for Mass Medias or Social Medias. (Then hand over to the Marketing Team for publishing/posting).
- All issues, which are related to graphic designing and printing are under the supervision and control of Graphic Designers.



# 11.0 COMPANY EXPERIENCE

## 11.1 COMPANY EXPERIENCE IN DOMAIN REGISTRATION AND HOSTING

Our Company has almost 4 years experience on handling Domain Name System (DNS) and hosting.

The following are the list of the DNS servers that our Company use to manage our domains: ns1.bh-ht-17.webhostbox.net ns2.bh-ht-17.webhostbox.net

We have a reliable static public IP 41.73.199.6 address to be used to access the .tz Registry and we also have a couple of staffs well capable and experienced to provide Central Registry services to the Domain Names, starting with Mr Hassan Mustafa a well experienced Computer Engineer with the Bachelor Degree in Computer Engineering and Ms Asiya Juma also a degree holder of Computer Science.



## **11.2 WORK REFERENCES**

WORK REFERENCES			
CLIENT'S NAME:	Tume ya Maadili ya Viongozi wa Umma Zanzibar (TN	IVU)	
SERVICE TYPE:	Networking and Digital Security, ICT Hardwares		
CONTACTS:	Website: www.ethicscommission.go.tz		
ADDRESS:	Vuga - Zanzibar	YEAR: 2019 - 2022	
*****	~~~~~~	*****	
CLIENT'S NAME:	Park Hyatt Hotel		
SERVICE TYPE:	Networking and Digital Security		
CONTACTS:	Website: hyatt.com, Mobile: +255 778 533 756		
ADDRESS:	Shangani – Zanzibar	YEAR: 2019 - 2021	
~~~~~~~~~~~	~~~~~	*****	
CLIENT'S NAME:	GEA Refrigeration Africa (PTY)		
SERVICE TYPE:	Networking and Digital Security		
CONTACTS:	Website: <u>www.gea.com</u> , Mobile: +255 769 390 802		
ADDRESS:	Dar es Salaam - Tanzania	DATE: 2019	
^^^^	***************************************	*****	



WORK REFERENCES			
CLIENT'S NAME:	Bodi ya Huduma za Maktaba Za	anzibar	
SERVICE TYPE:	Graphic Design and Printing		
CONTACTS:	Mobile: +255 777 494 049		
ADDRESS:	Maisara - Zanzibar		DATE: 2020 - 2021
~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~	*****	*****	*****
CLIENT'S NAME:	Zanzibar Petroleum Developme	ent Company (ZPDC)	
SERVICE TYPE:	Networking and Digital Security	y	
CONTACTS:			
ADDRESS:	ZURA Building, Maisara, Zanzib	ar	DATE: 2019 - 2020
~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~	~~~~~~	~~~~~~	****
CLIENT'S NAME:	Pilipili Hotels		
SERVICE TYPE:	Networking and Digital Security	y, Graphic Design and	Printing
CONTACTS:			
ADDRESS:	Jambiani - Zanzibar		DATE: 2019 - 2021
~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~	*****	~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~	******



CLIENT'S NAME: Z	Zanzibar Fighting Against Yout Graphic Design and Printing, V	h Challenges Organizati	on (74F4	
	Graphic Design and Printing, W			YCO)
SERVICE TYPE:		Veb Design Hosting and	Digital N	Narketing
CONTACTS: ii	nfo@zafayco.or.tz			
ADDRESS:	Airport Street - Zanzibar		DATE:	2018 - 2021
~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~	~~~~~~	****	~~~~~	~~~~~~
CLIENT'S NAME: Z	Zanzibar University (ZU)			
SERVICE TYPE:	Graphic Design and Printing			
CONTACTS:				
ADDRESS: T	Tunguu - Zanzibar		DATE:	2020
*****	*****	*****	~~~~~	*****
CLIENT'S NAME: Z	Zanzibar Government Press (Z	GP)		
SERVICE TYPE:	Networking and Digital Securit	ΞŶ		
CONTACTS:				
ADDRESS: Z	Zanzibar		DATE:	2020 - 2021



WORK REFERENCES			
CLIENT'S NAME:	Golden Tulip Hotel		
SERVICE TYPE:	Networking and Digital Securit	ty	
CONTACTS:			
ADDRESS:	Airport Road - Zanzibar		DATE: 2022
*****	~~~~~~	*****	*****
CLIENT'S NAME:	Fun Beach Hotel		
SERVICE TYPE:	Networking and Digital Securit	ty	
CONTACTS:			
ADDRESS:	Jambiani - Zanzibar		DATE: 2022
~~~~~~	~~~~~~	*****	*****
CLIENT'S NAME:	Golden Tulip Hotel		
SERVICE TYPE:	Networking and Digital Securit	ty	
CONTACTS:			
ADDRESS:	Malindi - Zanzibar		DATE: 2021 - 2022



WORK REFERENCES			
CLIENT'S NAME:	Karafuu Hotel		
SERVICE TYPE:	Networking and Digital Security		
CONTACTS:			
ADDRESS:	Michamvi - Zanzibar	DATE: 2021 - 2022	
******	~~~~~	~~~~~	
CLIENT'S NAME:	Zanzibar Petroleum Regulatory Auth	hority (ZPRA)	
SERVICE TYPE:	Networking and Digital Security		
CONTACTS:			
ADDRESS:	ZURA Building, Maisara, Zanzibar	DATE: 2021	
*****	~~~~~~	~~~~~	
CLIENT'S NAME:	Tume ya Uchaguzi ya Zanzibar		
SERVICE TYPE:	Networking and Digital Security		
CONTACTS:			
ADDRESS:	Zanzibar	DATE: 2019	
~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~	~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~	***************************************	



WORK REFERENCES				
CLIENT'S NAME:	Baraza La Taifa La Watu Wenye Ulema	avu		
SERVICE TYPE:	Software Development			
CONTACTS:				
ADDRESS:	Zanzibar		DATE:	2022
		~~~~~~	~~~~~~	*****
CLIENT'S NAME:	Taasisi Ya Utafiti Wa Uvuvu Na Malias	ili Za Baharini		
SERVICE TYPE:	Networking and Digital Security			
CONTACTS:				
ADDRESS:	Maruhubi – Zanzibar		DATE:	2022
*****	~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~	~~~~~~	~~~~~~	****
CLIENT'S NAME:	ASB Holdings and Caterings			
SERVICE TYPE:	Networking and Digital Security			
CONTACTS:				
ADDRESS:	Zanzibar Airport		DATE:	2022
	· · · · · · · · · · · · · · · · · · ·	~~~~~~~	~~~~~~	*****

\*More details about our Services and Clients, visit our Website: <u>www.hasnet.co.tz</u>



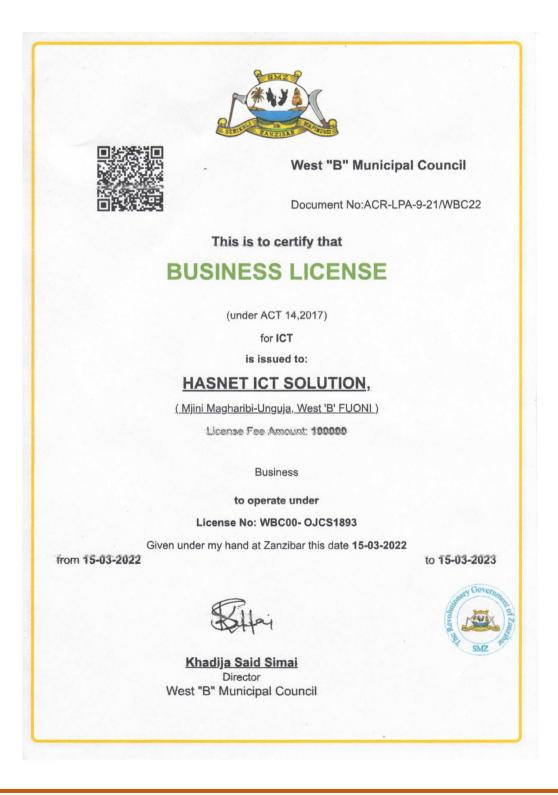
# 12.0 GOVERNMENT REGISTRATION CERTIFICATES

## 12.1 CERTIFICATE OF REGISTRATION





## **12.2 BUSINESS LICENSE**



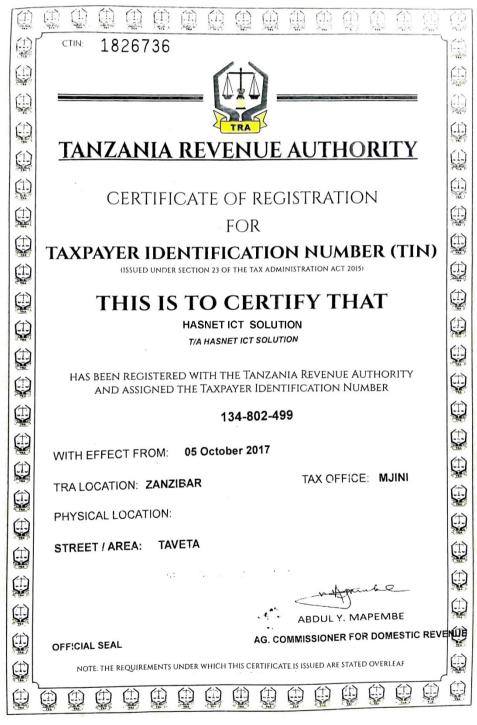


## **12.3 ZPDA CERTIFICATE**





### **12.4 TIN CERTIFICATE**





### 12.5 ZRB CERTIFICATE

